

## ONSHORE/OFFSHORE LABOR RATES Effective May 4, 2021

Point Eight Power provides highly trained Professional Service Technicians at competitive rates. We also offer Maintenance, Service, and Extended Warranty Contracts upon request.

### Classification of Technical Services

Continental United States	Straight Time Hourly Rate	Overtime / Saturday Hourly Rate	Holiday / Sunday Hourly Rate
Application Engineer	\$250.00	\$375.00	\$500.00
Field Service Engineer	\$220.00	\$330.00	\$440.00
Field Service Tech 1	\$190.00	\$285.00	\$380.00
Field service Tech 2	\$150.00	\$225.00	\$375.00
Waiting Time	\$125.00	\$187.50	\$250.00
Engineering/Design Services (In-House)	\$110.00	\$165.00	\$275.00
International	Day Rate (12 hours)	Overtime / Saturday Hourly Rate	Holiday / Sunday Hourly Rate
Field Service Engineer	\$3,560.00	\$330.00	\$440.00
Field Service Tech 1	\$3,200.00	\$285.00	\$380.00
Filed Service Tech 2	\$3,025.00	\$225.00	\$375.00
<b>Charge for Special Test Equipment, Domestic Only: (One-Week Increments + Transportation Cost).</b>			
NOTE: Test equipment must include operating technician at above rates.			
1KV Megger LV	\$300.00 (per week)	Hi Potential Test 30 kV DC	\$700.00 (per week)
Multi-Amp 3 Phase Testing	\$3,025.00 (2 weeks)	Micro-Ohm Meter (Ductor)	\$650.00 (per week)
Circuit Breaker Test Kit	\$350.00 (per week)	5KV Megger Polarization Test	\$300.00 (per week)
Infrared Camera	\$450.00 (per week)		

### Additional Rate Guidelines

- A. **Minimum Charges: Service calls are four (4) hours minimum onshore or dockside. Phone support is also billable, (4) hour minimum after 30 minutes of troubleshooting. A minimum of (12) hours will be charged onboard a vessel, rig, platform or outside a 120 mile radius of Belle Chasse, LA.**
- B. Per Diem: M&IE will be charged for each day in which service personal cannot return to the employee's home office. M&IE is calculated per the GSA rate sheet at cost.
- C. Mileage is \$1.90 per mile and travel time will apply at the above rates.
- D. All expenses including but not limited to; hotels, airfare and car rentals etc. are charged at cost plus an administrative fee of 10%.

- E. Miscellaneous expenses related to customer-required site specific training or drug testing that exceed Point Eight's current policy will be billed at cost plus 20% handling.
- F. Normal straight time rates apply for the first 8 hours \* (Monday – Friday).
- G. All time recorded outside of the normal hours noted including Saturdays will be charged per the Overtime rate column above.
- H. Holiday/Sunday rates will apply for the following: New Year's Eve, New Year's Day, Mardi Gras Day, Good Friday, Memorial Day, 4<sup>th</sup> of July, Labor Day, Thanksgiving Day, day after Thanksgiving, Christmas Eve, Christmas Day, and Sundays.
- I. Service rates apply from the time the employee leaves their home base until they return, including time required in shop for obtaining job specific material and equipment.
- J. Hourly and daily labor rates DO NOT include travel and living expenses.
- K. Standby time will be billed per rates above when technician cannot perform work scope to circumstances beyond the control of Point Eight Power while on the scheduled job.**
- L. Waiting time will be billed per rates above when non-working time waiting at the customer's request or due to circumstances beyond control of Point Eight Power prior to initial departure date.**
- M. International rates apply for services, equipment and travel OUTSIDE of the 48 Continental United States.

Terms and Conditions

- A. Purchase orders must be received by Point Eight Power before dispatch of a technician.
- B. Conditions of sale are per Point Eight Power, Inc. Standard Policy WCS-1.
- C. Prices are quoted in US dollars and do not include any applicable taxes or fees.
- D. Payment terms are net ten (10) days on all invoices submitted for payment subject to credit approval
- E. Milestone payments will be required based on length of project or credit status at the time of order.**
- F. Cancellation charges will be applied for any labor, material or travel expenses incurred plus a 20% administration fee.
- G. Business class airfare will be used for all airline travel outside the Continental United States. All travel will be booked by the Point Eight Power travel department.

Security/ Safety Concerns: Whenever it is deemed by a Point Eight Power technician or management that a project location is not secure or their safety is jeopardized by actions at or around the site location, the client will assist in extracting service personnel from location and aid in their safe return to the Point Eight Power home office upon request.

**NOTE: PEP reserves the right to decline service on locations where political instabilities or local hardships exist.**

All turnaround/routine maintenance work will need to be scheduled and a purchase order issued at least 35 days in advance with the service department.

Field Service Contact:

**Misty Pertuit**  
**Field Service Coordinator**  
**Direct 504-391-6821**  
**Fax 504-391-6869,**  
**Email: [mpertuit@pointeightpower.com](mailto:mpertuit@pointeightpower.com)**

Approved By:



**Thomas J Naddy**  
**President**  
 May 4, 2021