



POINT EIGHT POWER

1510 Engineers Road
Belle Chasse, LA 70037

800 284.1522
FAX 504.394.6686

TEL 504.394.6100
WEB www.PointEightPower.com

LABOR RATES Effective September 1, 2011

Point Eight Power provides highly trained Professional Service People at competitive rates. We also offer Maintenance, Service and Extended Warranty Contracts upon request.

US Continental

Classification	Straight Time Hourly Rate	Overtime Hourly Rate	12 Hour Day Rate (Monday-Friday)	Holiday Hourly Rate
Application Engineer / Power Electronic Technician	\$143.00	\$214.50	\$2,002.00	\$286.00
Service Technician	\$121.00	\$181.50	\$1,694.00	\$242.00
Service Technician Assistant	\$104.50	\$156.75	\$1315.60	\$209.00
Shop Labor (In-House)	\$94.60	\$141.90	\$1324.40	\$189.20
Drafting Labor (In-House)	\$104.50	\$156.75	\$1463.00	\$209.00
Charge for Special Test Equipment, Domestic Only: (One Week Minimum + Transportation Cost).				
NOTE: Test equipment must include operating technician at above rates.				
Multi-Amp Single Phase Testing	\$450.00 (per week)	Hi Potential Test 30 kV DC	\$300.00 (per week)	
Multi-Amp 3 Phase Testing	\$600.00 (per week)	Micro-Ohm Meter	\$300.00 (per week)	
Circuit Breaker Test Kit, (Cutler Hammer Breakers Only)	\$300.00 (per week)	5KV Megger Polarization Test	\$200.00 (per week)	
Event & Data Logger	\$400.00 (per week)			

Additional rate guidelines are listed below and apply when appropriate

Normal straight time rates: (Monday – Friday) 07:30am to 11:30am and 12:15pm to 04:15pm

All other time recorded outside of the times noted including Saturdays and Sundays will be charged at overtime rates. The minimum charge for a service call is four (4) hours onshore or dockside, twelve (12) hours offshore. Rates apply from the time the employee leaves the shop until he returns, including time required in obtaining material and equipment.

NOTE: *Rates are subject to economic factors, which may result in change without prior notice.*

Overseas

Classification	12 Hour Day Rate (Monday-Sunday)	Overtime Hourly Rate (After 12 hours)	Holiday Day Rate
Application Engineer / Power Electronics Technician	\$2530.00	\$286.00	\$5060.00
Service Technician	\$2156.00	\$280.50	\$4312.00

Holiday rates will apply for the following: New Year's Eve, New Year's Day, Mardi Gras Day, Good Friday, Memorial Day, 4th of July, Labor Day, Thanksgiving Day, day after Thanksgiving, Christmas Eve and Christmas Day.

Mileage is \$1.90 per mile and travel time will apply at the above rates.

All expenses including but not limited to; meals, hotels, airfare, car rental, per diem (per GSA rates), etc. are charged at cost plus 10%.

For services performed while on vessels, rigs, and platforms the employee is to receive adequate living accommodations, meals, medical and laundry services at no charge to the employee or the company.

Warranty and condition of sales are per Point Eight Power Inc. Standard Policy WCS-1.

NOTE: *PEP reserves the right to decline service on locations where political instabilities or local hardships exist.*

Brett Reagan
Executive Vice President & General Manager